

(Incorporated in Malaysia)

Interim Unaudited Financial Statements 31 December 2019



RGB International Bhd. [200301001411 (603831-K)]

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CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2019

| | Note | Note 3 MONTHS ENDED | | 12 MONTHS ENDED | | | |
|---|------|---------------------|----------|-----------------|-----------|-----------|-------|
| | | 31 DEC | 31 DEC | % | 31 DEC | 31 DEC | % |
| | | 2019 | 2018 | | 2019 | 2018 | |
| | | RM'000 | RM 000 | +/(-) | RM'000 | RM'000 | +/(-) |
| Revenue | 9 | 132,126 | 78,594 | 68% | 351,097 | 379,250 | -7% |
| Cost of sales | | (104,144) | (65,164) | 60% | (261,647) | (298,967) | -12% |
| - Depreciation | | (11,447) | (7,110) | 61% | (35,059) | (24,891) | 41% |
| - Others | | (92,697) | (58,054) | 60% | (226,588) | (274,076) | -17% |
| Gross profit | | 27,982 | 13,430 | 108% | 89,450 | 80,283 | 11% |
| Other income | | 1,128 | 972 | 16% | 3,558 | 3,204 | 11% |
| Administrative expenses | | (11,677) | (5,472) | 113% | (44,978) | (36,847) | 22% |
| - Depreciation | | (1,019) | (1,074) | -5% | (3,443) | (3,824) | -10% |
| - Others | | (10,658) | (4,398) | 142% | (41,535) | (33,023) | 26% |
| Selling and marketing expenses | | (1,703) | (1,479) | 15% | (5,453) | (6,233) | -13% |
| Other gain/(expenses), net | | 1,030 | (865) | 219% | 1,727 | (4,334) | 140% |
| Finance costs | | (454) | (226) | 101% | (1,463) | (908) | 61% |
| Profit before tax | | 16,306 | 6,360 | 156% | 42,841 | 35,165 | 22% |
| Taxation | 20 | (1,578) | 1,830 | 186% | (2,666) | 274 | 1073% |
| Profit for the financial year | | 14,728 | 8,190 | 80% | 40,175 | 35,439 | 13% |
| Other comprehensive (loss)/income, net of tax: | | | | | | | |
| Item that may be reclassified subsequently to profit or loss | | | | | | | |
| Foreign currency translation, representing other comprehensive (loss)/income for the financial year | | (5,292) | (81) | 6433% | (2,568) | 4,924 | -152% |
| Total comprehensive income for the financial year | • | 9,436 | 8,109 | 16% | 37,607 | 40,363 | -7% |
| Profit attributable to: | | | | | | | |
| Owners of the Company | | 14,713 | 8,182 | 80% | 39,766 | 35,173 | 13% |
| Non-controlling interests | | 15 | 8 | 88% | 409 | 266 | 54% |
| - | - | 14,728 | 8,190 | 80% | 40,175 | 35,439 | 13% |
| Total comprehensive income attributable to: | | | | | | | |
| Owners of the Company | | 9,882 | 8,096 | 22% | 37,425 | 39,675 | -6% |
| Non-controlling interests | | (446) | 13 | -3531% | 182 | 688 | -74% |
| | | 9,436 | 8,109 | 16% | 37,607 | 40,363 | -7% |
| | • | | | ······ | | · · · · | |
| Earnings per ordinary share attributable to owners of the Company (sen): | | | | | | | |
| Basic | 26 | 0.95 | 0.53 | 79% | 2.58 | 2.29 | 13% |
| Diluted | 26 | N/A | 0.53 | 0% | N/A | 2.27 | 0% |



CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

| | Note | AS AT 31 DEC 2019 RM'000 | AS AT 31 DEC 2018 RM'000 |
|--|------|--------------------------------|--------------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 10 | 219,008 | 171,711 |
| Investments in associates | | 164 | 165 |
| Right-of-use assets | | 4,886 | 3,039 |
| Intangible assets | | 1,941 | 2,295 |
| Trade receivables | | 23,463 | 25 |
| Other receivables | | 4,528 | 37 |
| Lease receivables | | 7,945 | 8,286 |
| Due from associates | | 2,849 | 2,867 |
| | | 264,784 | 188,425 |
| Current assets | | | |
| Inventories | | 4,232 | 4,725 |
| Trade receivables | | 141,441 | 123,399 |
| Other receivables | | 32,719 | 47,091 |
| Lease receivables | | 3,323 | 2,246 |
| Deposits with licensed banks | | 13,974 | 6,287 |
| Cash and bank balances | | 40,074 | 56,412 |
| | | 235,763 | 240,160 |
| TOTAL ASSETS | | 500,547 | 428,585 |
| EQUITY AND LIABILITIES Equity attributable to owners of the Company Share capital Foreign currency translation reserve Share options reserve | | 158,485 15,167 | 157,053 17,508 2,176 |
| Retained earnings | | 88,738 | 58,060 |
| C | | 262,390 | 234,797 |
| Non-controlling interests | | 21,170 | 20,988 |
| Total equity | | 283,560 | 255,785 |
| Non-current liabilities | | | |
| Borrowings | 22 | 22,202 | 5,472 |
| Lease liabilities | | 2,577 | 657 |
| Trade payables | | 18,670 | 8,592 |
| Deferred tax liabilities | | 129 | 134 |
| | | 43,578 | 14,855 |
| Current liabilities | | | |
| Borrowings | 22 | 7,544 | 13,870 |
| Lease liabilities | | 931 | 913 |
| Trade payables | | 132,051 | 107,748 |
| Other payables | | 24,816 | 23,054 |
| Contract liabilities | | 6,875 | 11,561 |
| Due to associates | | 88 | 89 |
| Current tax liabilities | | 1,104 | 710 |
| | | 173,409 | 157,945 |
| Total liabilities | | 216,987 | 172,800 |
| TOTAL EQUITY AND LIABILITIES | | 500,547 | 428,585 |
| Net assets per share (sen) | | 17 | 15 |



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2019

| | | | ibutable to owne n-distributable | | mpany Distributable | | | |
|--|----------------------------|----------------------------|---|---------------------------------------|--------------------------------|-------------------|--|---------------------------|
| | Share capital RM'000 | Share premium RM 000 | Foreign currency translation reserve RM'000 | Share options reserve RM'000 | Retained earnings RM 000 | Total RM 000 | Non- controlling interests RM 000 | Total equity RM'000 |
| At 1 January 2019 | 157,053 | - | 17,508 | 2,176 | 58,060 | 234,797 | 20,988 | 255,785 |
| Profit for the financial year | - | - | - | - | 39,766 | 39,766 | 409 | 40,175 |
| Foreign currency translations Total comprehensive income for the financial year | - | - | (2,341) (2,341) | - | 39,766 | (2,341) 37,425 | (227) 182 | (2,568) 37,607 |
| Transaction with owners: | | | | | | | | |
| Issue of ordinary shares pursuant to ESOS | 1,432 | - | - | (441) | - | 991 | - | 991 |
| Share options vested under ESOS | - | - | - | 3 | - | 3 | - | 3 |
| Expiry of ESOS | - | - | - | (1,738) | 1,738 | - | - | - |
| Dividends paid | - | - | - | - | (10,826) | (10,826) | - | (10,826) |
| Total transactions with owners | 1,432 | - | - | (2,176) | (9,088) | (9,832) | - | (9,832) |
| At 31 December 2019 | 158,485 | - | 15,167 | - | 88,738 | 262,390 | 21,170 | 283,560 |



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

| | Attributable to owners of the Company Non-distributable Distributable | | | | | | | |
|---|--|----------------------------|---|---------------------------------------|--------------------------------|-----------------|--|---------------------------|
| | | Nor | n-distributable - | | Distributable | | | |
| | Share capital RM'000 | Share premium RM 000 | Foreign currency translation reserve RM'000 | Share options reserve RM'000 | Retained earnings RM'000 | Total RM'000 | Non- controlling interests RM'000 | Total equity RM'000 |
| At 1 January 2018 | 134,730 | 21,128 | 12,805 | 1,740 | 39,671 | 210,074 | 20,820 | 230,894 |
| Effects of adopting MFRS 9, MFRS 15 and MFRS 16 | - | - | 201 | - | (7,371) | (7,170) | (520) | (7,690) |
| At 1 January 2018 (as restated) | 134,730 | 21,128 | 13,006 | 1,740 | 32,300 | 202,904 | 20,300 | 223,204 |
| Profit for the financial year | - | - | - | - | 35,173 | 35,173 | 266 | 35,439 |
| Foreign currency translations | - | - | 4,502 | - | - | 4,502 | 422 | 4,924 |
| Total comprehensive income for the financial year | - | - | 4,502 | - | 35,173 | 39,675 | 688 | 40,363 |
| Transaction with owners: | | | | | | | | |
| Issue of ordinary shares pursuant to ESOS | 1,195 | - | - | (374) | - | 821 | - | 821 |
| Share options vested under ESOS | - | - | - | 810 | - | 810 | - | 810 |
| Bonus issue | 19,228 | (19,228) | - | - | - | - | - | - |
| Transfer pursuant to Companies Act 2016 | 1,900 | (1,900) | - | - | - | - | - | - |
| Dividends paid | - | - | - | - | (9,413) | (9,413) | - | (9,413) |
| Total transactions with owners | 22,323 | (21,128) | - | 436 | (9,413) | (7,782) | - | (7,782) |
| At 31 December 2018 | 157,053 | - | 17,508 | 2,176 | 58,060 | 234,797 | 20,988 | 255,785 |



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2019

| | 12 MONTH | S ENDED |
|---|----------|----------|
| | 31 DEC | 31 DEC |
| | 2019 | 2018 |
| | RM'000 | RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Profit before tax | 42,841 | 35,165 |
| Adjustments for: | | |
| Interest income | (633) | (424) |
| Interest expense | 1,168 | 653 |
| Amortisation of intangible assets | 341 | 402 |
| Depreciation of property, plant and equipment | 37,553 | 27,412 |
| Depreciation of right-of-use assets | 949 | 1,303 |
| Gain on disposal of property, plant and equipment | (4) | (11) |
| Loss on lease modification | 4 | - |
| Impairment of property, plant and equipment | - | 807 |
| Impairment losses (non-trade receivables) | 352 | 262 |
| Impairment losses (trade receivables) | 902 | 769 |
| Impairment losses written back (non-trade receivables) | - | (7) |
| Impairment losses written back (trade receivables) | (422) | (541) |
| Inventories written down/(back) | 293 | (137) |
| Share options vested under ESOS | 3 | 810 |
| Unrealised forex (gain)/losses | (1,238) | 3,694 |
| Written off on property, plant and equipment | 18 | 36 |
| Operating profit before changes in working capital | 82,127 | 70,193 |
| Changes in working capital: | | |
| Receivables, amount due from associates and inventories | (30,927) | (27,476) |
| Payables, contract liabilities and amount due to associates | 31,748 | 6,957 |
| Cash generated from operations | 82,948 | 49,674 |
| Interest paid | (1,168) | (653) |
| Tax paid, net | (2,277) | (2,081) |
| Net cash from operating activities | 79,503 | 46,940 |
| | | |



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

| | 12 MONTH | S ENDED |
|--|---------------|----------|
| | 31 DEC | 31 DEC |
| | 2019 | 2018 |
| | RM'000 | RM'000 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (87,972) | (94,266) |
| Proceeds from disposal of property, plant and equipment | 4 | 12 |
| Changes in bank balances and deposits pledged to licensed banks | (7,930) | 4,213 |
| Interest received | 633 | 424 |
| Net cash used in investing activities | (95,265) | (89,617) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net (repayments)/drawdown of onshore foreign currency loan | (2,863) | 2,374 |
| Net drawdown of term loan and revolving credits | 13,360 | 4,197 |
| Repayments of hire purchase creditors | (129) | (63) |
| Repayments of lease liabilities | (886) | (1,235) |
| Proceeds from issuance of ordinary shares | 991 | 821 |
| Dividends paid | (10,826) | (9,413) |
| Net cash used in financing activities | (353) | (3,319) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (16,115) | (45,996) |
| EFFECTS OF FOREIGN EXCHANGE RATE CHANGES | (466) | (614) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL YEAR | 57,231 | 103,841 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL YEAR | 40,650 | 57,231 |
| Cash and cash equivalents at the end of the financial year comprise of the followings: | | |
| Cash and bank balances | 40,074 | 56,412 |
| Deposits with licensed banks | 13,974 | 6,287 |
| | 54,048 | 62,699 |
| Less: Deposits pledged to licensed banks | (13,398) | (5,468) |
| | 40,650 | 57,231 |
| | | |



PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

1. **Basis of Preparation**

The interim financial statements are unaudited and have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Securities.

The interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018. The explanatory notes attached to the interim financial statements provide explanation of events and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2018.

2. **Changes in Accounting Policies**

2.1 New MFRSs adopted during the financial period

The Group adopted the followings Standards of the MFRS Framework that were issued by the Malaysian Accounting Standards Board ("MASB") during the financial period:

IC Interpretation 23 Uncertainty over Income Tax Treatments Amendments to MFRS 3 Annual Improvements to MFRS Standards 2015 - 2017 Cycle Amendments to MFRS 9 Prepayment Features with Negative Compensation Amendments to MFRS 11 Annual Improvements to MFRS Standards 2015 - 2017 Cycle Amendments to MFRS 112 Annual Improvements to MFRS Standards 2015 - 2017 Cycle Amendments to MFRS 119 Plan Amendment, Curtailment or Settlement Amendments to MFRS 123 Annual Improvements to MFRS Standards 2015 - 2017 Cycle Amendments to MFRS 128 Long-term Interests in Associates and Joint Ventures

Adoption of the above Standards did not have any material effect on the financial performance or position of the Group.

2.2 New MFRSs that have been issued but not yet effective

The following are Standards of the MFRS Framework that have been issued by the MASB but have not been early adopted by the Group:

| Title | Effective Date |
|---|----------------|
| Amendments to References to the Conceptual Framework in MFRS Standards | 1 January 2020 |
| Amendments to MFRS 3 Definition of a Business | 1 January 2020 |
| Amendments to MFRS 7, MFRS 9 and MFRS 139 Interest Rate | 1 January 2020 |
| Benchmark Reform | |
| Amendments to MFRS 101 and MFRS 108 Definition of Material | 1 January 2020 |
| MFRS 17 Insurance Contracts | 1 January 2021 |
| Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets | Deferred |
| between an Investor and its Associate or Joint Venture | |

The Group does not expect the adoption of the above Standards to have a significant impact on the financial statements.



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3. Significant Event

During the quarter under review, there were no events that have not been reflected in the financial statements.

4. **Comments about Seasonal or Cyclical Factors**

The overall business of the Group was not affected by any significant seasonal factors.

5. Unusual Items due to their Nature, Size or Incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows during the current quarter that are unusual because of their nature, size and incidence.

6. **Changes in Estimates**

There were no changes in the nature and amount of estimates reported that will have a material effect in the current quarter.

7. **Changes in Debts and Equity Securities**

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities except for the following:

Share Capital •

| | Number of ordinary s | shares ('000) |
|---|----------------------|---------------|
| | 2019 | 2018 |
| As at 1 January | 1,539,090 | 1,340,547 |
| Issue of ordinary shares pursuant to ESOS | 9,156 | 6,260 |
| Issue of bonus shares | - | 192,283 |
| As at 31 December | 1,548,246 | 1,539,090 |

8. **Dividends Paid**

A final single-tier dividend of RM0.007 per ordinary share for the financial year ended 31 December 2018 was paid on 15 August 2019.



9. **Segmental Information**

Segment information is presented in respect of the Group's business segments:

| Segment information is presented in respect of the G | 3 MONTHS ENDED 12 MONTHS ENDED | | | | |
|---|---------------------------------------|---------|---------|----------|--|
| | 31 DEC | 31 DEC | 31 DEC | 31 DEC | |
| | 2019 | 2018 | 2019 | 2018 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| Segment Revenue | | | | | |
| Sales and Marketing | 97,746 | 55,427 | 223,476 | 265,124 | |
| Technical Support and Management | 33,743 | 22,831 | 125,300 | 110,680 | |
| Engineering Services | 512 | 488 | 1,903 | 3,417 | |
| Others (1) | 215 | (89) | 778 | 281 | |
| | 132,216 | 78,657 | 351,457 | 379,502 | |
| Eliminations | (90) | (63) | (360) | (252) | |
| Revenue | 132,126 | 78,594 | 351,097 | 379,250 | |
| EBITDA* | | | | | |
| Sales and Marketing | 10,884 | 6,964 | 28,563 | 24,554 | |
| Technical Support and Management | 18,904 | 10,489 | 59,143 | 49,965 | |
| Engineering Services | 255 | 298 | 999 | 2,738 | |
| Others | (38) | (241) | 92 | 343 | |
| Unallocated | (833) | (1,898) | (5,944) | (11,857) | |
| Total | 29,172 | 15,612 | 82,853 | 65,743 | |
| Profit/(Loss) before tax | | | | | |
| Sales and Marketing | 10,783 | 6,773 | 27,821 | 24,025 | |
| Technical Support and Management | 6,788 | 2,025 | 22,045 | 22,393 | |
| Engineering Services | 254 | 255 | 983 | 2,559 | |
| Others | (563) | (709) | (1,584) | (1,601) | |
| | 17,262 | 8,344 | 49,265 | 47,376 | |
| Unallocated expenses | (956) | (1,984) | (6,424) | (12,211) | |
| - Finance cost | (128) | (76) | (317) | (286) | |
| - Interest income | 263 | 67 | 618 | 410 | |
| - Legal and professional fee | (166) | (99) | (479) | (701) | |
| - Realised foreign exchange (loss)/gain | (539) | 94 | 506 | 192 | |
| - Staff cost - ESOS | - | (15) | - | (358) | |
| - Sundry income | 25 | 25 | 107 | 124 | |
| - Unrealised foreign exchange gain (trade) | 126 | 729 | 557 | 68 | |
| - Unrealised foreign exchange gain/(loss) (non-trade) | 1,445 | (873) | 681 | (3,762) | |
| - Other expenses | (1,982) | (1,836) | (8,097) | (7,898) | |
| | 16006 | | 40.041 | 25.1.65 | |
| Profit before tax | 16,306 | 6,360 | 42,841 | 35,165 | |

<u>Note</u>

- "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research (1) & development activities and inter-segment transaction.
- * Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant & equipment, intangible assets and investments.



10. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter.

11. Subsequent Events

There were no material events subsequent to the end of the current quarter except for:

(a) During January 2020, the Company acquired 3.45 million ordinary shares from the open market for a cash consideration of RM0.61 million. The repurchased shares are held as treasury shares in accordance with the requirements of Section 127 of the Companies Act 2016.

12. Changes in the Composition of the Group during the quarter

There were no material changes in the composition of the Group during the current quarter.

13. Changes in Contingent Liabilities and Contingent Assets

There were no material changes in contingent liabilities and assets since the previous quarter.

14. Capital Commitments

The amount of capital commitments as at 31 December 2019 is as follows:

AS AT 31 DEC 2019 RM'000

Capital expenditure Approved but not contracted for: Property, plant and equipment

69,000



15. Significant Related Party Transactions

There were no significant related party transactions during the current quarter except for:

| | 01.10.2019 to 31.12.2019 RM'000 | 01.01.2019 to 31.12.2019 RM'000 |
|--|---------------------------------------|---------------------------------------|
| Sales of products to: | | |
| - Channel Paradise Sdn. Bhd. | 1,568 | 3,470 |
| Technical support and management fee from: | | |
| - Timor Holding, S.A. | 1,325 | 4,556 |
| Purchase of products from: | | |
| - Channel Paradise Sdn. Bhd. | 327 | 2,977 |
| - Channel Paradise Pte. Ltd. (f.k.a. Standard RGB Pte. Ltd.) | 1,378 | 3,828 |

Related parties are corporations in which certain Directors of the Company and subsidiaries have substantial interest.

The related party transactions described above were undertaken on mutually agreed and negotiated terms.



B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B (RULE 9.22(2)) OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD ("BURSA **SECURITIES")**

Performance Review 16.

| | 3 MONTHS ENDED | | | 12 M(| ONTHS ENI | DED |
|---|-----------------------|----------------|-------|----------------|----------------|--------|
| | 31 DEC 2019 | 31 DEC 2018 | % | 31 DEC 2019 | 31 DEC 2018 | % |
| | RM'000 | RM'000 | +/(-) | RM'000 | RM'000 | +/(-) |
| Revenue | | | | | | |
| Sales and Marketing | 97,746 | 55,427 | +76% | 223,476 | 265,124 | -16% |
| Technical Support and Management | 33,743 | 22,831 | +48% | 125,300 | 110,680 | +13% |
| Engineering Services | 512 | 488 | +5% | 1,903 | 3,417 | -44% |
| Others (1) | 125 | (152) | +182% | 418 | 29 | +1341% |
| Total | 132,126 | 78,594 | +68% | 351,097 | 379,250 | -7% |
| Profit/(Loss) before tax | | | | | | |
| Sales and Marketing | 10,783 | 6,773 | +59% | 27,821 | 24,025 | +16% |
| Technical Support and Management | 6,788 | 2,025 | +235% | 22,045 | 22,393 | -2% |
| Engineering Services | 254 | 255 | -0% | 983 | 2,559 | -62% |
| Others | (563) | (709) | -21% | (1,584) | (1,601) | -1% |
| | 17,262 | 8,344 | +107% | 49,265 | 47,376 | +4% |
| Unallocated expenses | (956) | (1,984) | -52% | (6,424) | (12,211) | -47% |
| - Finance cost | (128) | (76) | +68% | (317) | (286) | +11% |
| - Interest income | 263 | 67 | +293% | 618 | 410 | +51% |
| - Legal and professional fee | (166) | (99) | +68% | (479) | (701) | -32% |
| - Realised foreign exchange (loss)/gain | (539) | 94 | -673% | 506 | 192 | +164% |
| - Staff cost - ESOS | - | (15) | -100% | - | (358) | -100% |
| - Sundry income | 25 | 25 | +0% | 107 | 124 | -14% |
| - Unrealised foreign exchange gain (trade) | 126 | 729 | -83% | 557 | 68 | +719% |
| - Unrealised foreign exchange gain/(loss) (non-trade) | 1,445 | (873) | +266% | 681 | (3,762) | +118% |
| - Other expenses | (1,982) | (1,836) | +8% | (8,097) | (7,898) | +3% |
| | | | | | | |

Note

- "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research (1)& development activities and inter-segment transaction.
- * Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant & equipment, intangible assets and investments.



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16. **Performance Review (Continued)**

(i) Comparison with previous year's corresponding quarter

The revenue and profit before tax for Sales and Marketing ("SSM") division increased by 76% and 59% respectively for the quarter ended 31 December 2019 as compared to previous year's corresponding quarter mainly due to increase in number of products sold.

The revenue and profit before tax for Technical Support and Management ("TSM") division increased by 48% and 235% respectively for the quarter ended 31 December 2019 as compared to previous year's corresponding quarter mainly due to a better performance and opening of an additional outlet during the year.

(ii) Comparison with previous year

The revenue for SSM division decreased by 16% for the year ended 31 December 2019 as compared to previous year. The higher revenue in previous year was solely due to a bulk sale to an Integrated Resort in Indochina with a lower margin.

The revenue for TSM division increased by 13% for the year ended 31 December 2019 as compared to previous year due to a better performance and opening of an additional outlet during the year. However, the profit before tax decreased by 2% mainly due to higher depreciation and an additional provision for jackpot liabilities on new machines placed in a new outlet.

The revenue for Engineering Services division decreased by 44% for the year ended 31 December 2019 as compared to previous year. The higher revenue in previous year was due to a bulk installation of new machines in an Integrated Resort in Indochina.



17. Comparison with Previous Quarter's Results

| | CURRENT QUARTER RM'000 | PREVIOUS QUARTER RM'000 | % +/(-) |
|---|------------------------------|-------------------------------|------------|
| Revenue | | | |
| Sales and Marketing | 97,746 | 80,607 | +21% |
| Technical Support and Management | 33,743 | 30,694 | +10% |
| Engineering Services | 512 | 312 | +64% |
| Others (1) | 125 | 19 | +558% |
| Revenue | 132,126 | 111,632 | +18% |
| Profit/(Loss) before tax | | | |
| Sales and Marketing | 10,783 | 10,109 | +7% |
| Technical Support and Management | 6,788 | 4,163 | +63% |
| Engineering Services | 254 | 113 | +125% |
| Others | (563) | (282) | +100% |
| | 17,262 | 14,103 | +22% |
| Unallocated expenses | (956) | (2,203) | -57% |
| - Finance cost | (128) | (59) | +117% |
| - Interest income | 263 | 256 | +3% |
| - Legal and professional fee | (166) | (107) | +55% |
| - Realised foreign exchange loss | (539) | (498) | +8% |
| - Sundry income | 25 | 27 | -7% |
| - Unrealised foreign exchange gain/(loss) (trade) | 126 | (390) | +132% |
| - Unrealised foreign exchange gain (non-trade) | 1,445 | 296 | +388% |
| - Other expenses | (1,982) | (1,728) | +15% |
| | | | |
| Profit before tax | 16,306 | 11,900 | +37% |

<u>Note</u>

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research & development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant & equipment, intangible assets and investments.

The revenue and profit before tax for SSM division increased by 21% and 7% respectively due to increase in number of products sold.

The revenue and profit before tax for TSM division increased by 10% and 63% respectively mainly due to a better performance in the outlets.



18. Commentary on Prospects

The Group continues to capitalise on the strong performance of new and existing products, to further strengthen its presence in existing territories, to increase number of concession machines through the existing and new concessions, and to mobilise the concession gaming machines for better efficiency and profitability across the concession venues. Barring unforeseen circumstances, the Group expects to achieve a better performance next year.

19. Profit Forecast

The company did not announce any profit forecast for the financial year.

20. Taxation

| | 3 MONTHS ENDED | | 12 MONTHS ENDED | |
|---------------------------------------|-----------------------|------------|-----------------|---------------|
| | 31 DEC | DEC 31 DEC | 31 DEC | 31 DEC |
| | 2019 | 2018 | 2019 | 2018 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Income Tax | | | | |
| - Current period | 1,583 | 502 | 2,651 | 2,058 |
| - (Over)/Underprovision in prior year | - | (2,334) | 20 | (2,334) |
| Deferred Tax | | | | |
| - Current period | (5) | (7) | (5) | (7) |
| - Underprovision in prior year | - | 9 | - | 9 |
| | 1,578 | (1,830) | 2,666 | (274) |

Domestic income tax is calculated at the Malaysian statutory rate of 24% (2018: 24%) of the estimated assessable profit for the financial year. The effective tax rate of the Group for the financial year is lower than the statutory income tax rate mainly due to income subjected to different tax jurisdictions and income not subjected to tax, partially offset by expenses not deductible for tax purposes.

21. Corporate Proposals

There were no corporate proposals announced but not completed as at the date of this announcement.



22. Borrowings

| | AS AT 31 DEC 2019 RM'000 | AS AT 31 DEC 2018 RM'000 |
|--|-----------------------------------|-----------------------------------|
| Short Term Borrowings: | | |
| Secured | | |
| Onshore foreign currency loan | - | 2,901 |
| Revolving credits | 4,101 | 9,090 |
| Hire purchase creditors | - | 55 |
| Term loans | 3,443 | 1,824 |
| | 7,544 | 13,870 |
| | | |
| Long Term Borrowings: | | |
| Secured | | |
| Term loans | 22,202 | 5,472 |
| | 22,202 | 5,472 |
| | | |
| Total borrowings | 29,746 | 19,342 |
| Borrowings denominated in foreign currency as at 31 December 2019: | | |
| | Foreign currency '000 | RM equivalent '000 |
| Revolving credits | | |
| United States Dollar | 1,000 | 4,101 |
| Term loans | | |
| United States Dollar | 6,253 | 25,645 |
| | | 29,746 |

23. **Material Litigation**

The Group does not have any material litigation, which in the opinion of the Directors, would have a material impact on the financial results of the Group.

24. Dividends

The Board of Directors has proposed an interim single-tier dividend of RM0.003 per ordinary share for the financial year ended 31 December 2019. The entitlement date is fixed on 31 March 2020 and payment will be made on 15 April 2020.



25. Notes to the Statement of Profit or Loss and Other Comprehensive Income

The profit before taxation is after accounting for the following:

| | 3 MONTH 31 DEC 2019 RM'000 | S ENDED 31 DEC 2018 RM'000 | 12 MONTH 31 DEC 2019 RM'000 | S ENDED 31 DEC 2018 RM'000 |
|--|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| Interest income | (270) | (71) | (633) | (424) |
| Rental income | (562) | (563) | (2,237) | (2,179) |
| Sundry income | (296) | (338) | (688) | (601) |
| Interest expenses | 331 | 157 | 1,168 | 653 |
| Amortisation of intangible assets | 68 | 103 | 341 | 402 |
| Depreciation of property, plant and equipment | 12,141 | 7,807 | 37,553 | 27,412 |
| Depreciation of right-of-use assets | 325 | 377 | 949 | 1,303 |
| Gain on disposal of property, plant and equipment | - | - | (4) | (11) |
| Loss on lease modification | - | - | 4 | - |
| Impairment of property, plant and equipment | - | 807 | - | 807 |
| Impairment losses (non-trade receivables) | 352 | 262 | 352 | 262 |
| Impairment losses (trade receivables) | 762 | 255 | 902 | 769 |
| Impairment losses written back (non-trade receivables) | - | - | - | (7) |
| Impairment losses written back (trade receivables) | (139) | (275) | (422) | (541) |
| Inventories written down/(back) | (627) | 545 | 293 | (137) |
| Realised foreign exchange loss/(gain) | 539 | (94) | (507) | (192) |
| Unrealised foreign exchange (gain)/loss | (1,571) | 144 | (1,238) | 3,694 |
| Written off on property, plant and equipment | 3 | 7 | 18 | 36 |

26. **Earnings Per Ordinary Share**

(a) **Basic**

Basic earnings per ordinary share is calculated by dividing the profit for the financial year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year.

| | 3 MONTHS ENDED | | 12 MONTHS ENDED | |
|--|-----------------------|----------------|------------------------|----------------|
| | 31 DEC 2019 | 31 DEC 2018 | 31 DEC 2019 | 31 DEC 2018 |
| Profit attributable to owners of the Company (RM'000) | 14,712 | 8,182 | 39,765 | 35,173 |
| Weighted average number of ordinary shares in issue ('000) | 1,548,167 | 1,538,610 | 1,543,896 | 1,536,480 |
| Basic earnings per ordinary share (sen) | 0.95 | 0.53 | 2.58 | 2.29 |



26. Earnings Per Ordinary Share (Continued)

(b) Diluted

Diluted earnings per share for current period/year has not been presented as the Group did not have any outstanding share options as at 31 December 2019. Diluted earnings per ordinary share for previous year is calculated by dividing the profit for the financial year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year adjusted for the effects of dilutive potential ordinary shares.

| | 3 MONTHS ENDED | | 12 MONTHS ENDED | |
|--|-----------------------|---------------|------------------------|---------------|
| | 31 DEC | 31 DEC | 31 DEC | 31 DEC |
| | 2019 | 2018 | 2019 | 2018 |
| Profit attributable to owners of the Company | | | | |
| (RM'000) | N/A | 8,182 | N/A | 35,173 |
| Weighted average number of ordinary shares in issue ('000) | N/A | 1,538,610 | N/A | 1,536,480 |
| Effect of dilution due to ESOS ('000) | N/A | 5,944 | N/A | 14,209 |
| Adjusted weighted average number of ordinary shares ('000) | N/A | 1,544,554 | N/A | 1,550,689 |
| Diluted earnings per ordinary share (sen) | N/A | 0.53 | N/A | 2.27 |

27. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 December 2018 was not qualified.

28. Authorisation for Issue

On 27 February 2020, the Board of Directors authorised the issue of these interim financial statements.

By Order of the Board RGB International Bhd. [200301001411 (603831-K)]

Dato' Seri Chuah Kim Seah Managing Director 27 February 2020